

Job Title: Wholesale Sales Executive

Location: London

An exciting opportunity to join the Childrenswear Sales team of Fourmarketing. We are looking for experienced and dedicated Wholesale Sales professionals to look after a portfolio of brands within the UK fashion markets.

The ideal candidate:

- Has a network of UK buyers contacts.
- Excellent communication skills, both written and oral. Foreign languages are desirable.
- Great organisational and planning skills with the ability to multitask.
- Advanced administration knowledge.
- Strong IT skills: Microsoft Office and Excel
- A good problem solver and has a pro-active, positive attitude.
- Highly productive and a great time manager.
- Ability to work independently and as part of a team.
- Conscientious, accurate and high levels of attention to detail.
- Can work to tight deadlines in a fast paced environment.
- Ability to travel and stay overnight at times.
- Holds a Driver's License

Requirements

- Sales experience in wholesale selling within the UK Childrenswear market.
- Strong knowledge of Children's wholesale fashion markets, in particular the UK and Ireland.
- To develop the client base per brand by prospecting appropriate stores.
- To strategically plan, budget, conduct and push to confirm a successful sales campaign.
- To maintain and develop key account business through implementing initiatives and working with the buying team to push in season sales.
- The ability to administer sales, confirm orders, manage customer relations and work with POs.
- Monitor Sell Thrus and manage the retail performance of the brand all doors.
- Effectively able to deal with issues in an effective and efficient manner.
- Liaise with brands on a constant basis ensuring smooth communication.

To apply please send your C.V. and a cover letter to careers@fourmarketing.com.